

Message Text

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64

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 AGR-10 CIAE-00 INR-07

LAB-04 NSAE-00 PA-02 SIL-01 USIA-15 PRS-01 /058 W

----- 024671

R 181433Z SEP 75

FM AMEMBASSY ALGIERS

TO SECSTATE WASHDC 3077

UNCLAS ALGIERS 2051

E.O. 11652: N/A

TAGS: BEXP, AG, JO, LE, MO, SY, SA, IR, MU, SY, TS.

SUBJECT: PROPOSED IOGA TRADE MISSION BY EXPORT ACTION TEAM, INC.

REF: STATE 220622.

1. WHILE AGRICULTURAL EQUIPMENT IS GOOD THEME FOR TRADE MISSION TO ALGERIA, EMBASSY HAS SEVERAL RESERVATIONS ABOUT MAKE-UP AND TIMING OF PROPOSED MISSION.

2. CCP FOR ALGERIA CALLS FOR AGRI-BUSINESS EQUIPMENT AND SERVICES TSS IN MAY 1976 WHICH WOULD CONFLICT WITH PROPOSED MISSION.

3. CEM, WHICH APPEARS TO BE ONLY EQUIPMENT EXPORTER ON MISSION, NOT ACCEPTABLE U.S. CONTACT FOR ALGERIAN MINISTRIES AND NATIONAL COMPANIES WHO WOULD BE POTENTIAL BUYERS. COMMERCE AWARE ALGERIA'S AVERSION TO USING AGENTS OR INTERMEDIARIES. THEY INSIST ON DEALING DIRECTLY WITH MANUFACTURERS.

4. UNCLEAR TO US IF MEMBERS OF EXPORT ACTION TEAM MENTIONED PARA ONE REFTTEL WOULD ALSO BE PARTICIPANTS OR IF PARTICIPANTS WOULD BE OTHER UNNAMED AGRICULTURAL EQUIPMENT MANUFACTURERS. IN ANY CASE, EMBASSY QUESTIONS USEFULNESS IN ALGERIA OF PARTICIPATION OF FREIGHT FORWARDER, MARKETING FIRM, BANK, AND LAW FIRM, MAKE-UP OF SUCH A MISSION WOULD MAKE IT APPEAR MORE AS MISCELLANEOUS SERVICES MISSION RATHER THAN AGRICULTURAL EQUIPMENT.

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5. AS NOTED IN ALGERIA'S BEST PROSPECTS LIST, AGRI-BUSINESS EQUIP-

MENT AND SERVICES IS GOOD CATEGORY FOR THIS MARKET AT THIS TIME.
IF MISSION CAN BE ARRANGED NOT TO CONFLICT WITH TSS, OR TO
REPLACE IT AS CCP PROMOTION EVENT, AND IS COMPOSED OF APPROPRIATE
AGRICULTURAL EQUIPMENT MANUFACTURERS, WE WOULD RECOMMEND IN-
CLUDING ALGERIA ON ITINERARY.PARKER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Draft Date: 18 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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From: ALGIERS
Handling Restrictions: n/a
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Legacy Key: link1975/newtext/t19750937/aaaabgqd.tel
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